Please note: An asterisk indicates that the number of responses in a category were less than 6; they are not reported in order to minimize the risk of identifying individual respondents. As a result, the total respondents may vary per figure.

1a. My division/office is able to attract talented and qualified	Stro	ongly	Some agi		agi no		Some disa		Stro disa	ngly gree	_	not iow	Т	`otal
employees.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	60	57.69	35	33.65	9	8.65	*	*	*	*	*	*	104	100.00
Nonsupervisory	386	44.99	300	34.97	76	8.86	44	5.13	25	2.91	27	3.15	858	100.00

1b. My division/office retains its most talented and qualified		ongly	Some agi		agre	ther e nor egree	Some disa		Stro disa			not	Т	`otal
employees.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	39	36.11	43	39.81	7	6.48	11	10.19	8	7.41	*	*	108	100.00
Nonsupervisory	221	25.94	269	31.57	121	14.20	103	12.09	79	9.27	59	6.92	852	100.00

1c. Management usually hires employees who are a good fit for SEC's mission.		ongly	Some agi	what ree	agre	ther e nor	Some disa		Stro disa			not low	Т	`otal
iiiissioii.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	45	43.27	44	42.31	7	6.73	8	7.69	*	*	*	*	104	100.00
Nonsupervisory	276	32.24	302	35.28	122	14.25	73	8.53	43	5.02	40	4.67	856	100.00

1d. When new people start in jobs in my division/office, they are given enough guidance and training.		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not	Т	`otal
ti aining.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	36	33.96	35	33.02	15	14.15	13	12.26	7	6.60	*	*	106	100.00
Nonsupervisory	165	19.32	297	34.78	123	14.40	144	16.86	89	10.42	36	4.22	854	100.00

1e. Hiring is sometimes based more on personal connections than on substantive experience or qualifications.		ongly	Some agi		agre	ther e nor egree	Some disa			ongly gree	_	not now	Т	`otal
quanneations.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	17	16.04	17	16.04	15	14.15	13	12.26	44	41.51	*	*	106	100.00
Nonsupervisory	165	19.32	160	18.74	144	16.86	113	13.23	153	17.92	119	13.93	854	100.00

2a. SEC management is committed to the ongoing training and development of		ongly	Some agi		Neit agr no disa	ree	Some disa		Stro disa		_	not	Т	otal
staff.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	61	59.80	34	33.33	*	*	7	6.86	*	*	*	*	102	100.00
Nonsupervisory	328	38.41	328	38.41	77	9.02	70	8.20	44	5.15	7	0.82	854	100.00

2b. SEC needs to invest more in the development of new staff.		ongly ree	Some agi	what ree	agre	ther e nor igree	Some disa		Stro disa			not iow	Т	'otal
new stair.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	19	17.76	35	32.71	25	23.36	18	16.82	10	9.35	*	*	107	100.00
Nonsupervisory	196	23.00	272	31.92	200	23.47	94	11.03	44	5.16	46	5.40	852	100.00

2c. The training I have received over the past three years has provided me skills and experience to meet SEC's needs.		ongly	Some agi		agre	ther e nor	Some disa <sub>1</sub>		Stro disa	ngly gree		not low	Т	`otal
necus.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	45	43.27	35	33.65	11	10.58	7	6.73	6	5.77	*	*	104	100.00
Nonsupervisory	262	30.61	322	37.62	141	16.47	62	7.24	38	4.44	31	3.62	856	100.00

2d. Management in my division/office needs to do more to address skills		ongly ree	Some agi		agre	ther e nor	Some disa			ongly gree		not	Т	`otal
gaps.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	15	14.02	28	26.17	20	18.69	28	26.17	16	14.95	*	*	107	100.00
Nonsupervisory	163	19.18	231	27.18	217	25.53	121	14.24	74	8.71	44	5.18	850	100.00

3. To what extent, if at all, has the following type of training provided information and knowledge that is directly relevant to your work?

Tra provide SEC Un inclu- class We a office/ spe	sa. ining ed by the niversity uding room, bEx, nd division ecific nings	gı	o a reat tent	mod	o a erate ent	sr	o a nall tent		no ent	bas	No is to dge		not now	T #	otal %
Supervi	isory	43	41.75	41	39.81	19	18.45	*	*	*	*	*	*	103	100.00
Nonsun	ervisory	311	36.29	318	37.11	161	18.79	25	2.92	29	3.38	13	1.52	857	100.00

3. To what extent, if at all, has the following type of training provided information and knowledge that is directly relevant to your work?

3b. External training or	gı	o a eat tent	To mode ext	erate	sn	o a nall tent		no		basis udge		not low	Т	'otal
conferences	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	41	39.42	35	33.65	10	9.62	*	*	18	17.31	*	*	104	100.00
Nonsupervisory	251	29.53	243	28.59	114	13.41	53	6.24	148	17.41	41	4.82	850	100.00

3. To what extent, if at all, has the following type of training provided information and knowledge that is directly relevant to your work?

3c. Computer-based training delivered by Internet via external vendors	gr	o a eat tent		) a erate ent	sr	o a nall tent		o no tent		basis udge	_	not now	Т	'otal
external venuors	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	24	22.86	36	34.29	23	21.90	11	10.48	11	10.48	*	*	105	100.00
Nonsupervisory	177	20.87	261	30.78	159	18.75	63	7.43	147	17.33	41	4.83	848	100.00

5a. Supervisors and managers ensure that employees are included in the flow of relevant information.		ongly	Some agi		agre	ther e nor	Some disa			ongly egree		not	Т	`otal
mioi mation.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	43	40.57	42	39.62	*	*	12	11.32	9	8.49	*	*	106	100.00
Nonsupervisory	192	22.35	313	36.44	98	11.41	124	14.44	124	14.44	8	0.93	859	100.00

5b. My division/office supports open, two-way communication between staff and		ongly ree	Some agi		agre	ther e nor egree	Some disa			ongly gree		not now	Т	`otal
management.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	57	52.78	23	21.30	13	12.04	8	7.41	7	6.48	*	*	108	100.00
Nonsupervisory	293	34.19	259	30.22	98	11.44	99	11.55	101	11.79	7	0.82	857	100.00

5c. Information is adequately shared across groups in my division/office.		ongly ree	Some agi		agre	ther e nor egree	Some disa			ongly gree	_	not	Т	'otal
division/office.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	44	40.37	35	32.11	9	8.26	13	11.93	8	7.34	*	*	109	100.00
Nonsupervisory	144	16.96	278	32.74	125	14.72	146	17.20	126	14.84	30	3.53	849	100.00

5d. Communication across groups in my division/office has improved over the past		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not now	Т	`otal
three years.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	47	43.12	25	22.94	15	13.76	8	7.34	7	6.42	7	6.42	109	100.00
Nonsupervisory	144	16.82	208	24.30	177	20.68	83	9.70	96	11.21	148	17.29	856	100.00

5e. Overall, information and knowledge are shared openly at all levels within my division/office.		ongly	Some agi		agre	ther e nor	Some disa			ongly gree	_	not low	Т	`otal
division/office.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	38	34.86	40	36.70	9	8.26	10	9.17	12	11.01	*	*	109	100.00
Nonsupervisory	151	17.72	243	28.52	133	15.61	159	18.66	130	15.26	36	4.23	852	100.00

5f. In my division/office, communication between other offices/divisions on work-related matters is	Stro	ongly	Some agi		agre	ther e nor gree	Some disa <sub>3</sub>		Stro disa	ngly gree		not low	Т	otal '
encouraged.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	66	62.86	23	21.90	7	6.67	*	*	9	8.57	*	*	105	100.00
Nonsupervisory	262	30.57	283	33.02	134	15.64	77	8.98	76	8.87	25	2.92	857	100.00

7a. In my division/office, the roles and responsibilities of supervisors and managers are clearly defined.		ongly ree	Some agi		agre	ther e nor	Some disa		Stro disa	ngly gree		not	Т	`otal
defined.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	51	46.79	33	30.28	9	8.26	8	7.34	8	7.34	*	*	109	100.00
Nonsupervisory	273	31.86	277	32.32	101	11.79	101	11.79	66	7.70	39	4.55	857	100.00

7b. Supervisors and managers in my division/office are genuinely interested in the opinions of their staff.	ag	ongly ree	Some agr	ree	agre disa	ther e nor gree	Some disa	gree	disa	ongly gree	kn	not		'otal
	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	58	53.21	21	19.27	10	9.17	11	10.09	9	8.26	*	*	109	100.00
Nonsupervisory	292	34.07	255	29.75	99	11.55	92	10.74	100	11.67	19	2.22	857	100.00

7c. Promotion to management is mostly based on technical		ongly	Some agi		agre	ther e nor gree	Some disa			ongly gree		not 10W	Т	`otal
skills.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	16	15.09	39	36.79	17	16.04	15	14.15	19	17.92	*	*	106	100.00
Nonsupervisory	69	8.06	106	12.38	168	19.63	124	14.49	129	15.07	260	30.37	856	100.00

7d. Promotion to management is mostly based on the ability to manage people effectively.		ongly	Some agi		agre	ther e nor	Some disa			ongly gree	_	not now	Т	`otal
effectively.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	19	18.27	30	28.85	25	24.04	14	13.46	16	15.38	*	*	104	100.00
Nonsupervisory	57	6.71	102	12.00	157	18.47	125	14.71	172	20.24	237	27.88	850	100.00

7e. Promotion to management is mostly based on connections that staff have with		ongly ree	Some agi		agre	ther e nor	Some disa	what gree		ongly gree	_	not now	Т	otal `
management.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	19	17.92	16	15.09	24	22.64	15	14.15	32	30.19	*	*	106	100.00
Nonsupervisory	163	19.11	178	20.87	166	19.46	62	7.27	49	5.74	235	27.55	853	100.00

7f. There is not much incentive to get promoted into a management position because the	Stance	angle:	Sama	what	1,02	ther e nor	Some	what	Stro	ongly	Do	not		
salary increase is minimal.	ag	ngly ree	agı	ree	disa	gree	disa	gree	disa	gree	kr	10W		otal
salary increase is minimal.	ag #	ree %	agı #	ree %	disa #	gree %	disa #	gree %	disa #	gree %	kr #	%	#	%
salary increase	ag	ree	agı	ree	# 16	gree %	disa	gree	disa #	gree % 24.77	# 6		#	

7g. Over the past 3 years, I have seen SEC staff leave due to being dissatisfied with a supervisor or	Sire	ongly ree	Some agi		agre	ther e nor	Some disa			ongly gree	_	not 10w	Т	`otal
manager.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	24	22.02	29	26.61	12	11.01	11	10.09	19	17.43	14	12.84	109	100.00
Nonsupervisory	221	25.91	150	17.58	122	14.30	35	4.10	90	10.55	235	27.55	853	100.00

8a. Workforce	gı	o a reat tent	To mode ext	erate	sr	o a nall tent		no tent		basis udge		not low	Т	otal (
morale	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	45	43.69	29	28.16	19	18.45	10	9.71	*	*	*	*	103	100.00
Nonsupervisory	200	23.39	212	24.80	183	21.40	107	12.51	93	10.88	60	7.02	855	100.00

8b. Collaboration between divisions and offices	gr	o a eat tent	To mode ext	erate	sr	o a nall tent		o no tent		basis udge		not 10W	Т	'otal
Offices	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	46	46.00	27	27.00	17	17.00	10	10.00	*	*	*	*	100	100.00
Nonsupervisory	153	17.94	204	23.92	164	19.23	99	11.61	126	14.77	107	12.54	853	100.00

	8c. Staff training focused on specific competencies	gı	o a eat tent	To mode ext	erate	sr	o a nall tent		o no tent		basis udge		o not now	Т	`otal
	competencies	#	%	#	%	#	%	#	%	#	%	#	%	#	%
	Supervisory	39	37.50	25	24.04	21	20.19	12	11.54	*	*	7	6.73	104	100.00
Ī	Nonsupervisory	153	17.96	219	25.70	199	23.36	97	11.38	90	10.56	94	11.03	852	100.00

8d. Transparency in the promotion process	gı	o a reat tent	To mode ext	erate	sn	o a nall tent		no tent		basis udge		not 10W	Т	`otal
process	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	30	28.57	24	22.86	19	18.10	25	23.81	*	*	7	6.67	105	100.00
Nonsupervisory	51	5.98	84	9.85	128	15.01	266	31.18	164	19.23	160	18.76	853	100.00

9. Over the past three years, how satisfied have you been with initiatives management developed to improve communication, the performance management system, and training opportunities?

9a. Initiatives designed to improve	awa any	ot re of such ative		ery sfied	Some satis		Some dissat	what tisfied	Ve dissat	•		not now	Т	`otal
communication	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	7	6.80	40	38.83	36	34.95	11	10.68	9	8.74	*	*	103	100.00
Nonsupervisory	148	17.37	146	17.14	269	31.57	97	11.38	86	10.09	106	12.44	852	100.00

9. Over the past three years, how satisfied have you been with initiatives management developed to improve communication, the performance management system, and training opportunities?

9b. Initiatives designed to improve the performance management system used to evaluate your performance	awa any	ot re of such ative		ery sfied		what sfied	Some dissat		Ve dissat	ery isfied	_	not 10w	Т	`otal
periormance	#	<b>%</b>	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	9	8.41	28	26.17	33	30.84	13	12.15	17	15.89	7	6.54	107	100.00
Nonsupervisory	156	18.40	94	11.08	204	24.06	103	12.15	123	14.50	168	19.81	848	100.00

9. Over the past three years, how satisfied have you been with initiatives management developed to improve communication, the performance management system, and training opportunities?

9c. Initiatives designed to improve training	awa any	ot re of such lative		ery sfied	Some satis		Some dissat		Ve dissat	•		not 10W	Т	`otal
opportunities	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	7	6.60	48	45.28	31	29.25	8	7.55	6	5.66	6	5.66	106	100.00
Nonsupervisory	120	14.20	205	24.26	269	31.83	78	9.23	64	7.57	109	12.90	845	100.00

10. Are the numbers of supervisors, managers, and Senior Officers currently in your division/office more than is needed, less than is needed, or an appropriate amount given the current workload?	th	ore ian eded		.n priate ount		s than		o not now	Т	<b>`otal</b>
Workload.	#	%	#	<b>%</b>	#	%	#	%	#	%
Supervisory	18	16.67	68	62.96	16	14.81	6	5.56	108	100.00
Nonsupervisory	153	18.02	470	55.36	98	11.54	128	15.08	849	100.00

11. Are the numbers of levels of supervision currently in your division/office more than is needed, less than is needed, or an appropriate amount given the current workload?	th	ore nan eded	A appro amo	priate		s than		not 10w	Т	`otal
	#	%	#	%	#	%	#	%	#	%
Supervisory	24	23.08	69	66.35	11	10.58	*	*	104	100.00
Nonsupervisory	173	20.26	496	58.08	55	6.44	130	15.22	854	100.00

12. What is your current, direct supervisor's position or title?	Dire	ector		outy	Gen Cou		Dep Gen Cou	eral	Asso Gen Cou	eral	Assi Gen Cou		Exa Man			stant ector	Asso Dire	ciate ector		nnch hief	Ot	her	Т	otal
title:	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	%	#	<b>%</b>	#	%
Supervisory	19	18.45	12	11.65	*	*	*	*	6	5.83	*	*	*	*	46	44.66	12	11.65	*	*	8	7.77	103	100.00
Nonsupervisory	36	4.26	34	4.02	*	*	*	*	6	0.71	51	6.03	18	2.13	195	23.05	36	4.26	343	40.54	127	15.01	846	100.00

## 13. To what extent do you agree or disagree with the following statement regarding your current direct supervisor?

13a. Is knowledgeable in the issue areas I conduct		ongly ree	Some agi	what ree	Neit agi no disa	or	Some disa		Stro disa	ngly gree		oo ot ow	Т	`otal
my work.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	60	60.00	34	34.00	*	*	*	*	6	6.00	*	*	100	100.00
Nonsupervisory	501	58.87	212	24.91	46	5.41	42	4.94	50	5.88	*	*	851	100.00

13b. Has the skills and expertise to be an effective supervisor or		ongly	Some agi	what	agi no		Some disa		Stro disa		_	not now	Т	`otal
manager.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	68	62.39	23	21.10	6	5.50	6	5.50	6	5.50	*	*	109	100.00
Nonsupervisory	466	54.50	194	22.69	53	6.20	62	7.25	70	8.19	10	1.17	855	100.00

13c. Does a good job in sharing		ongly ree	Some agi		Neit agi no disa	ree	Some disa		Stro disa			not iow	Т	'otal
information.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	57	55.34	32	31.07	8	7.77	*	*	6	5.83	*	*	103	100.00
Nonsupervisory	447	52.40	198	23.21	68	7.97	61	7.15	72	8.44	7	0.82	853	100.00

13d. Clearly defines goals and		ongly ree	Some agi		agre	ther e nor egree	Some disa		Stro disa	0.0		not low	Т	`otal
expectations.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	57	52.29	28	25.69	8	7.34	9	8.26	7	6.42	*	*	109	100.00
Nonsupervisory	385	45.03	222	25.96	97	11.35	65	7.60	78	9.12	8	0.94	855	100.00

13e. Provides useful and constructive feedback.		ongly ree	Some agi		agre	ther e nor igree	Some disa		Stro disa	ngly gree		not low	Т	'otal
recuback.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	62	57.94	20	18.69	8	7.48	7	6.54	10	9.35	*	*	107	100.00
Nonsupervisory	408	47.83	206	24.15	86	10.08	69	8.09	71	8.32	13	1.52	853	100.00

13f. Will listen to me if we have differing ideas or approaches.	Stro	ongly ree	Some agi		agı no		Some disa		Stro disa	~ •	_	not low	Т	otal
or approaches.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	73	70.19	18	17.31	6	5.77	7	6.73	*	*	*	*	104	100.00
Nonsupervisory	512	59.88	174	20.35	54	6.32	42	4.91	52	6.08	21	2.46	855	100.00

13g. Is willing to change his or her position when there is compelling		ongly	Some agi		Neit agi no disa	ee	Some disa		Stro disa		_	not now	Т	otal `
information.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	67	72.04	26	27.96	*	*	*	*	*	*	*	*	93	100.00
Nonsupervisory	435	51.24	184	21.67	82	9.66	48	5.65	47	5.54	53	6.24	849	100.00

13h. Gives me the flexibility I need to do my job effectively.		ongly ree	Some agi		Neit agi no disa	ree or	Some disaş		Stro disa		_	not low	Т	'otal
effectively.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	74	68.52	22	20.37	6	5.56	6	5.56	*	*	*	*	108	100.00
Nonsupervisory	560	65.88	163	19.18	56	6.59	21	2.47	44	5.18	6	0.71	850	100.00

13i. Spends too much time closely monitoring my	Stro agi		Some agi		agre	ther e nor igree	Some disa			ongly gree		not now	Т	'otal
work.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	6	5.50	9	8.26	16	14.68	11	10.09	67	61.47	*	*	109	100.00
Nonsupervisory	71	8.31	52	6.09	114	13.35	122	14.29	476	55.74	19	2.22	854	100.00

15a. Overall, Senior Officers deal effectively with poor performing supervisors and		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not 10W	Т	`otal
managers.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	17	15.60	26	23.85	15	13.76	15	13.76	20	18.35	16	14.68	109	100.00
Nonsupervisory	51	5.95	65	7.58	102	11.90	126	14.70	165	19.25	348	40.61	857	100.00

15b. Overall, supervisors and managers deal effectively with poor performing		ongly	Some agi	what ee	agre	ther e nor	Some disa			ongly gree		not 10W	Т	`otal
staff.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	20	18.52	30	27.78	18	16.67	16	14.81	16	14.81	8	7.41	108	100.00
Nonsupervisory	59	6.91	91	10.66	113	13.23	161	18.85	150	17.56	280	32.79	854	100.00

15c. I know what is expected of me regarding my work		ongly ree	Some agi		Neit agi no disa	ree	Some disa		Stro disa			not now	Т	`otal
performance.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	61	61.00	31	31.00	*	*	8	8.00	*	*	*	*	100	100.00
Nonsupervisory	424	49.59	266	31.11	73	8.54	51	5.96	32	3.74	9	1.05	855	100.00

15d. My direct supervisor provides sufficient performance feedback.		ongly	Some agi	what ree	agre	ther e nor	Some disa		Stro disa			not low	Т	`otal
recuback.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	58	54.21	26	24.30	7	6.54	9	8.41	7	6.54	*	*	107	100.00
Nonsupervisory	389	45.60	242	28.37	89	10.43	63	7.39	53	6.21	17	1.99	853	100.00

15e. The criteria for rewarding staff are clearly defined.		ongly ree	Some agi		agre	ther e nor egree	Some disa			ongly gree		not 10W	Т	`otal
defined.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	36	33.33	33	30.56	16	14.81	11	10.19	12	11.11	*	*	108	100.00
Nonsupervisory	115	13.43	155	18.11	138	16.12	165	19.28	208	24.30	75	8.76	856	100.00

15f. The criteria for promoting staff are clearly defined.	201	ongly ree	Some agi		agre	ther e nor gree	Some disa			ongly gree	_	not 10W	Т	`otal
ucinicu.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	31	28.70	29	26.85	18	16.67	10	9.26	20	18.52	*	*	108	100.00
Nonsupervisory	75	8.75	118	13.77	131	15.29	152	17.74	258	30.11	123	14.35	857	100.00

15g. The opportunities in my division/office to get promoted into a management position are limited.		ongly	Some agi		agre	ther e nor	Some disa		Stro disa			not now	Т	otal (
minited.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	35	34.31	41	40.20	17	16.67	9	8.82	*	*	*	*	102	100.00
Nonsupervisory	376	43.98	224	26.20	86	10.06	34	3.98	33	3.86	102	11.93	855	100.00

15h. Favoritism is typically not an issue in promotions.		ongly ree	Some agi		agre	ther e nor gree	Some disa			ongly gree		not 10W	Т	otal
promotions.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	42	38.53	18	16.51	12	11.01	8	7.34	21	19.27	8	7.34	109	100.00
Nonsupervisory	97	11.35	95	11.11	123	14.39	129	15.09	173	20.23	238	27.84	855	100.00

15i. Promotions go to those who		ongly ree	Some agi		agre	ther e nor igree	Some disa			ongly gree		not 10W	Т	`otal
most deserve it.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	41	37.61	25	22.94	13	11.93	9	8.26	13	11.93	8	7.34	109	100.00
Nonsupervisory	83	9.75	145	17.04	140	16.45	117	13.75	144	16.92	222	26.09	851	100.00

15j. There is a clear link between my performance and recognition		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not	Т	`otal
of it.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	39	37.14	31	29.52	10	9.52	11	10.48	14	13.33	*	*	105	100.00
Nonsupervisory	169	19.86	258	30.32	130	15.28	97	11.40	120	14.10	77	9.05	851	100.00

15k. Current performance incentives are effective tools to motivate employees to		ongly	Some agi		agre	ther e nor	Some disa	ewhat gree		ongly gree	_	not	Т	`otal
perform well.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	26	24.53	29	27.36	17	16.04	15	14.15	19	17.92	*	*	106	100.00
Nonsupervisory	116	13.65	164	19.29	175	20.59	145	17.06	147	17.29	103	12.12	850	100.00

16a. SEC's performance management system uses relevant criteria to evaluate my performance.		ongly ree	Some agi		agre	ther e nor egree	Some disa			ongly gree		o not now	Т	`otal
per for mance.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	20	18.69	40	37.38	10	9.35	17	15.89	20	18.69	*	*	107	100.00
Nonsupervisory	117	13.68	263	30.76	155	18.13	119	13.92	110	12.87	91	10.64	855	100.00

16b. SEC's performance management system allows supervisors and managers to have a meaningful discussion with their staff on how they are performing.		ongly	Some		agre	ther e nor	Some disa			ongly gree		o not now	Т	`otal
per for ming.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	27	25.00	38	35.19	12	11.11	18	16.67	13	12.04	*	*	108	100.00
Nonsupervisory	149	17.47	287	33.65	143	16.76	92	10.79	84	9.85	98	11.49	853	100.00

16c. SEC's performance management system provides consistent standards for rewarding performance.		ongly	Some agi		agre	ther e nor egree	Some disa			ongly gree	_	not now	Т	otal ·
periormanee.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	20	18.69	35	32.71	18	16.82	16	14.95	18	16.82	*	*	107	100.00
Nonsupervisory	95	11.16	186	21.86	169	19.86	137	16.10	132	15.51	132	15.51	851	100.00

16d. Changes need to be made to increase transparency in the process used to rate my		ongly	Some agi		agre	ther e nor	Some disa	ewhat gree		ongly gree		not 10W	Т	`otal
performance.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	17	16.19	21	20.00	29	27.62	23	21.90	15	14.29	*	*	105	100.00
Nonsupervisory	181	21.14	201	23.48	230	26.87	85	9.93	48	5.61	111	12.97	856	100.00

16e. Calibration of performance ratings by management improves fairness in the performance management system.		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not now	Т	`otal
system.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	22	20.37	26	24.07	20	18.52	15	13.89	18	16.67	7	6.48	108	100.00
Nonsupervisory	70	8.24	157	18.49	201	23.67	69	8.13	107	12.60	245	28.86	849	100.00

16f. Employee performance appraisals are fair and appropriate under SEC's performance management		ongly	Some agi		agre	ther e nor egree	Some disa			ongly gree		not now	Т	`otal
system.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	23	21.70	33	31.13	21	19.81	15	14.15	14	13.21	*	*	106	100.00
Nonsupervisory	91	10.76	196	23.17	210	24.82	80	9.46	113	13.36	156	18.44	846	100.00

18a. There is an atmosphere of trust in my division/office.		ongly ree	Some agi		agre	ther e nor gree	Some disa			ongly gree		not low	Т	`otal
division/office.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	32	29.36	37	33.94	7	6.42	16	14.68	17	15.60	*	*	109	100.00
Nonsupervisory	190	22.17	245	28.59	109	12.72	150	17.50	146	17.04	17	1.98	857	100.00

18b. Employee morale is generally high most of the time.		ongly	Some agi		agre	ther e nor egree	Some disa			ongly gree		not now	Т	`otal
ume.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	27	25.00	39	36.11	15	13.89	11	10.19	16	14.81	*	*	108	100.00
Nonsupervisory	167	19.58	230	26.96	134	15.71	143	16.76	154	18.05	25	2.93	853	100.00

18c. I have a voice in decisions that affect me and my work environment.		ongly	Some agi		agre	ther e nor egree	Some disa			ongly gree	_	not	Т	'otal
environment.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	47	45.19	35	33.65	*	*	9	8.65	13	12.50	*	*	104	100.00
Nonsupervisory	199	23.25	261	30.49	136	15.89	126	14.72	119	13.90	15	1.75	856	100.00

18d. Management in my division/office has taken steps to improve employee		ongly ree	Some agi		agre	ther e nor	Some disa			ongly gree		not	Т	'otal
morale.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	49	45.79	30	28.04	12	11.21	7	6.54	9	8.41	*	*	107	100.00
Nonsupervisory	207	24.27	288	33.76	121	14.19	84	9.85	96	11.25	57	6.68	853	100.00

18e. Supervisors and managers in my division/office tolerate honest		ongly	Some agi	ewhat ree	agre	ther e nor	Some disa		Stro disa			not low	Т	`otal
mistakes.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	54	49.54	29	26.61	11	10.09	6	5.50	9	8.26	*	*	109	100.00
Nonsupervisory	243	28.52	298	34.98	100	11.74	59	6.92	75	8.80	77	9.04	852	100.00

18f. Protecting investors is sometimes hampered by staff or managers who view firms as places they can potentially work at in the future.	Stro agi	~ •	Some agu		agre	ther e nor gree	Some disa			ongly gree %	_	not now	<b>T</b>	otal
C	*	*	*	*			*	*						
Supervisory						11.76			41	40.20		48.04	102	100.00
Nonsupervisory	39	4.57	42	4.92	104	12.18	51	5.97	283	33.14	335	39.23	854	100.00

18g. There are clearly defined policies and procedures for doing my work.		ongly ree	Some agi		agre	ther e nor gree	Some disa		Stro disa	ngly gree		not now	Т	`otal
doing my work.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	38	34.86	48	44.04	8	7.34	7	6.42	8	7.34	*	*	109	100.00
Nonsupervisory	245	28.55	315	36.71	115	13.40	108	12.59	57	6.64	18	2.10	858	100.00

18h. Innovative ideas are encouraged in my division/office.		ongly ree	Some agi		agre	ther e nor igree	Some disa		Stro disa		_	not	Т	`otal
division/office.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	50	46.30	33	30.56	9	8.33	8	7.41	8	7.41	*	*	108	100.00
Nonsupervisory	252	29.44	288	33.64	124	14.49	97	11.33	62	7.24	33	3.86	856	100.00

18i. Fear of public scandals has made SEC overly cautious and		ongly	Some agi		agre	ther e nor	Some disa			ongly gree		not now	Т	`otal
risk-averse.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	18	16.51	20	18.35	15	13.76	11	10.09	17	15.60	28	25.69	109	100.00
Nonsupervisory	114	13.30	166	19.37	171	19.95	79	9.22	90	10.50	237	27.65	857	100.00

18j. In my view, the fear of being wrong makes supervisors and managers in my division/office reluctant to take a stand on important issues.		ongly ree	Some agi		agre	ther e nor egree	Some disa			ongly gree		not now	Т	otal
155405.	#	%	#	%	#	%	#	%	#	%	#	%	#	%
Supervisory	12	11.01	26	23.85	12	11.01	22	20.18	29	26.61	8	7.34	109	100.00
Nonsupervisory	120	14.02	158	18.46	168	19.63	134	15.65	136	15.89	140	16.36	856	100.00